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#### **LUXEMBOURG:** The Ideal HUB for Fund Management

Leading center for investment funds in Europe. Here's why choosing Luxembourg presents unparalleled advantages:



**International Reach:** Luxembourg's strategic location and multilingual workforce make it an ideal global distribution gateway.



**Strong Investor Confidence:** Commitment to investor protection has built strong confidence, boosting opportunities for fund managers.



**Brexit Advantage:** Post-Brexit, Luxembourg is a key hub for accessing the European market, a benefit over Ireland's UK ties.



**World Leader in Fund Domiciliation:** Luxembourg is Europe's largest and the world's second-largest fund domicile, highlighting its robust financial ecosystem.



**Political and Economic Stability:** Luxembourg's political neutrality and stable economy provide a secure and predictable business environment, protecting investments.



**Flexible Regulatory Framework:** Supervised by the CSSF, Luxembourg's regulatory framework supports diverse fund vehicles, from UCITS to AIFs.

# **Understanding ManCo/AIFM role Essential for the European Market Entry**



We manage interactions with external investment managers, investment advisors, family offices for one or more funds.



We keep the risk management function, the asset valuation, the compliance and oversight of delegates including the investment manager.



We ensures that all the funds comply with the applicable regulations.



We are focused in providing assistance and know-how in terms of capital raising, deal sourcing and asset management.

Expand your global footprint with us. Let MC Square S.A. facilitate your journey into the European market!

#### Target Market: Client segments and geographical location

#### MC SQUARE CLIENTS

MC Square specifically offers third party management company services for UCITS and AIF funds, covering the whole investment process.

#### **CLIENT TYPES**

Asset Managers

We provide regulatory solutions for asset managers.

Family Advisors

We provide tailored solutions, focusing on protection, diversification, and risk management.

Financial Advisors

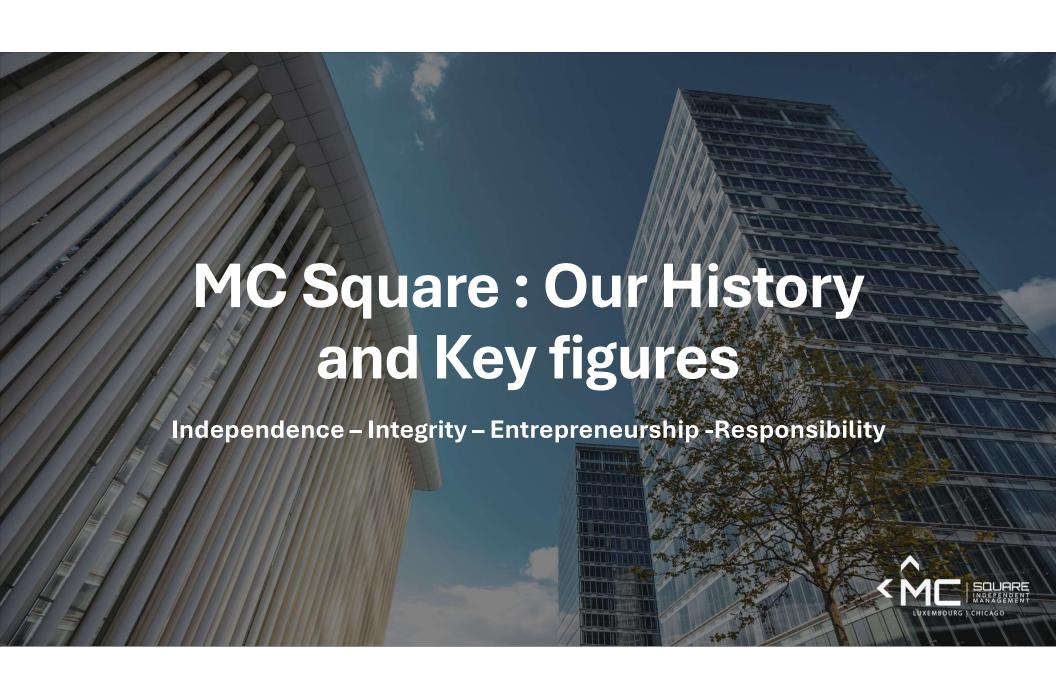
We provide flexible and fully regulated solutions.

#### **CLIENT GEOGRAPHIES**

MC Square offers **regulated services** to clients **across the world**:

- Clients are in, Asia, the Middle East, America, and Africa.
- In Europe, larger client-based countries are the UK, Spain, France, Italy, and Switzerland.





## **Our History**



## **KEY Figures**



**Since 1988** 



ManCo and AIFM



**Luxembourg & Chicago** 



+ €10 Billions of Assets under Management (AuM)



+ 100 Funds UCITS & AIF



+ USD 1.5 Billion, driving sustainable investments in Articles 8 Funds



+ 20 Partners connected to more than twenty different banks and central administrations



+ 350 years, proven expertise through combined experience



Unique Portfolio Management System

## **Our Founding Partners**



André Lecoq Chairman

Previously Vice-Chairman Royal Bank of Canada Luxembourg (**RBC**) & Director Luxembourg Stock Exchange (**LSE**)

**INSEAD** 



Alexandre Hecklen CEO

Previously Head of Legal at
Pictet Asset Management
Luxembourg

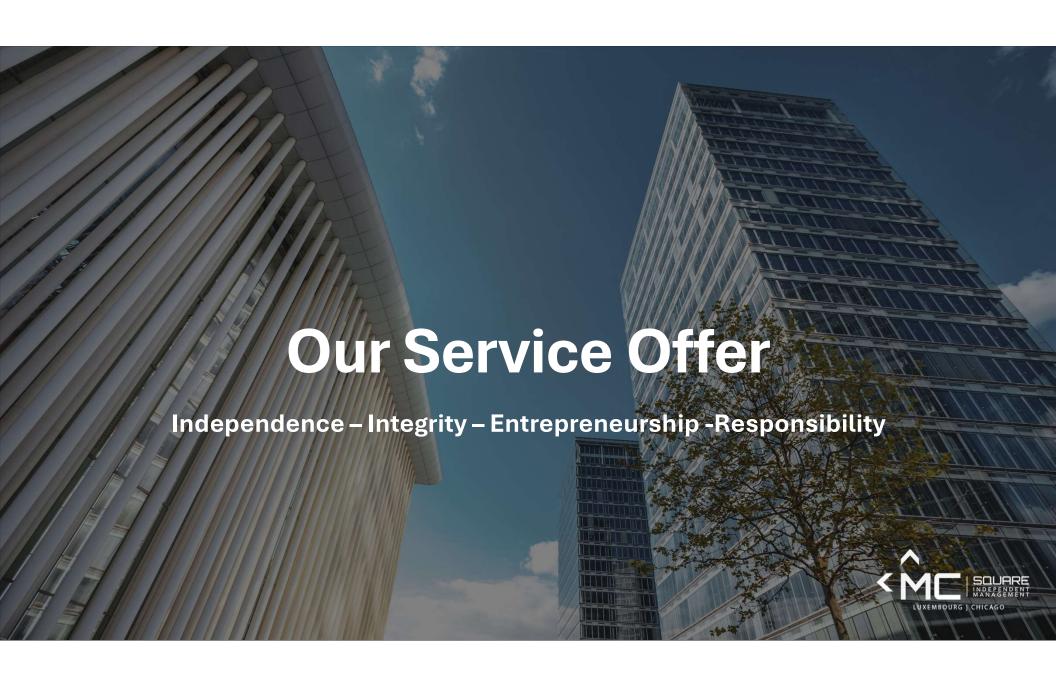
German-French Business Law Degree



Olivier Meray
Partner

Previously Head Of Operating Risk at International Bank Of Luxembourg (**BIL**)

Financial Risk Manager (FRM)



### **Our Licenses**

- MC Square is authorized to manage Hedge Funds, Private Equity, Real Estate, Private Debt, Fund of Funds, Fixed Income, Listed Equity, Money Market, and more conventional UCITS.
- The senior leadership team brings 100 years of relevant experience, and all its members have previously worked with large banking groups across their major business lines.

**UCITS** 

**Hedge Funds** 

**Private Equity** 

**Real Estate** 

**Debt** 

**Bonds** 

**Listed Securities** 

**Funds of Funds** 

**Fixed Income (other)** 

**Other funds** 

### **Our Customized Services**



Legal Support Services



Trade Execution & Investment Servicing Solutions



Risk Management Services



**Valuation Services** 



**Reporting Services** 



Oversight & Governance Services



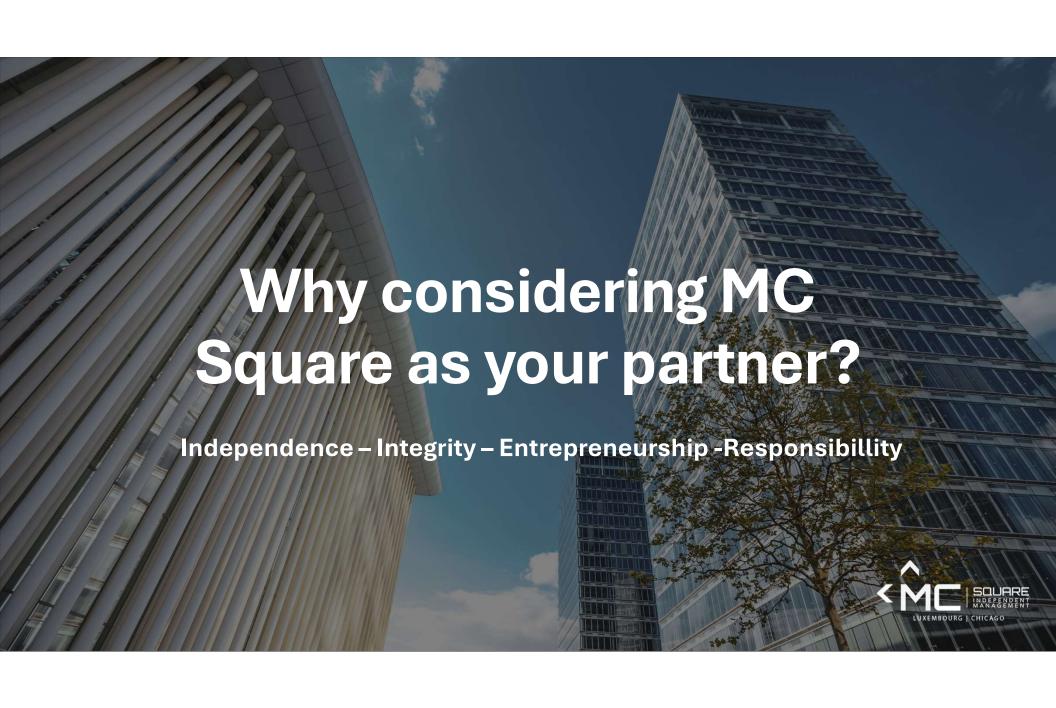
**Compliance Services** 



**Distribution Services** 



**Partnership:** Register, Depositary Bank and Fund administration



# How we distinguish ourselves from our competitors?

# **Experience** and **Expertise**

Leverage our deep industry knowledge and understanding of the Luxembourg fund landscape for seamless fund management.

#### Client-Centric Approach

Receive
personalized
services aligned
with your unique
needs and goals,
from fund
formation to
reporting, allowing
you to focus on
asset
management.

# Commitment to ESG

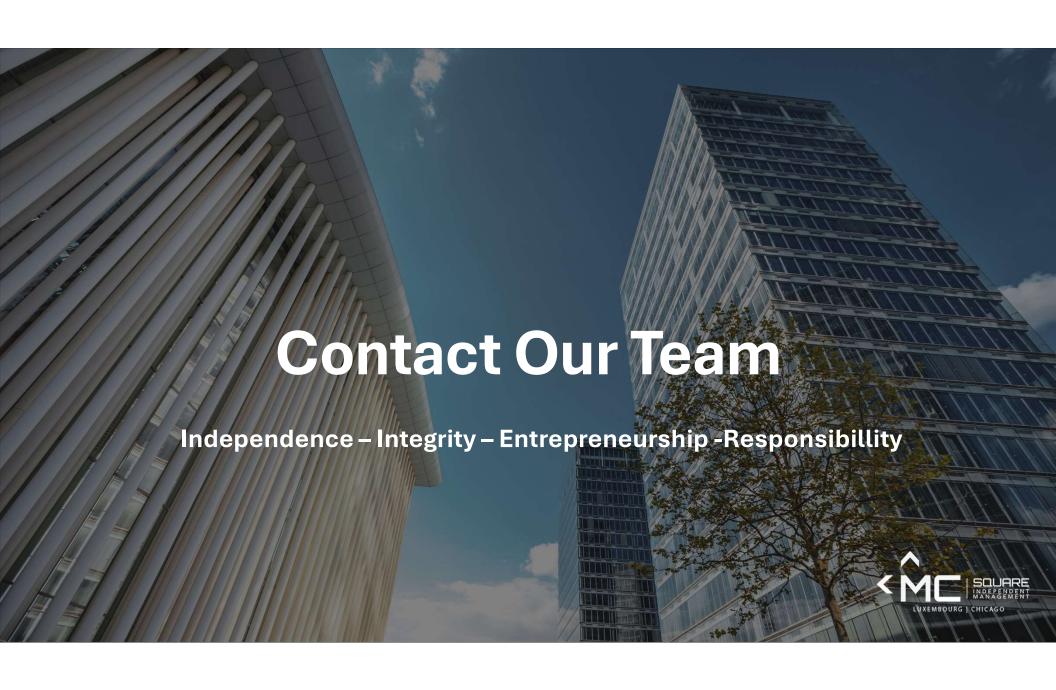
Achieve sustainable growth with our ESG services, aligning your investments with responsible practices and fulfilling the demand for responsible investing.

# Innovation and Agility

Stay ahead with our innovative approach, adopting new fund structures and digital solutions for improved services.

#### Portfolio Management System (PMS)

Utilize a comprehensive PMS with regularly updated functionalities by our Middle office to support asset managers in their daily tasks.



#### **Contact Our Team**

Our teams of experts are on hand to answer your questions.

**Monica da Fonseca** holds the position of Conducting Officer – Head of Sales and Distribution at MC Square, located in Luxembourg.

She has 25+ years of diversified fund experience in Legal & Structuring, Transactional Platform Management, Projects Coordination, Onboarding/KYC, Global Distribution, Business Development and Relationship Management, working for market leaders (Euroclear, Credit Suisse, RBC, Fuchs Asset Management, FundRock Distribution among others) in Europe and Luxembourg.

She joined MC Square in January 2024 leading as Head of Sales and Distribution and step in as Conducting Officer Marketing in April 2024.

As a Conducting Officer in charge of Business Development and Marketing, her role includes daily team management, deal sourcing, participation in committees and projects focused on achieving the company's strategic objectives and revenue targets.



Join us on LinkedIn



Visit our Website



Connect with Monica



Monica da Fonseca
Conducting Officer
Head of Sales and Distribution

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**Christophe Jehanno** holds the position of Senior Manager - Sales at MC Square, located in Luxembourg.

As Senior Manager business development across Europe since October 2022, Christophe counts a decade of experience in private banking and financial sectors where he excelled as Sales. His skill set includes cultivating new business relationships and driving growth strategies.



Join us on LinkedIn



Visit our Website



Connect with Christophe



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**Chrys Ibombo** holds the position as Director North America located in Chicago.

After more than 3 years of leading MC2 Luxembourg's Alternative Investment Team, Chrys is now leading MC Square US LLC since August 2023.

With over 7 years of experience in the fund industry, Chrys brings a rich and diverse background, along with the skills to cultivate new business relationships and drive growth strategies.



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